



FSN DEVELOPMENTAL PROGRAMS

Training & Development

- 1. Persuasive Leadership** - Persuasive Leadership is inspiring action through example and positive persuasion. This program explains the **Why**, as well as **What** and **How** of persuasive leadership. It will train your leaders to be persuasive leaders and show them how to work more effectively with their team members.
- 2. Persuasive Communication** - Learn how to apply communication styles to build working relationships with team members. Communication starts with **active listening** which sets the stage to deliver your ideas and recommendations.
- 3. Time Management & Goal Setting** - Time Management is a process based on common sense, positive attitude, positive desire, and self-discipline, aided by helpful time management tips and backed by intestinal fortitude **(GUTS)!**
- 4. Achieving Productivity** - Productivity is the key word in manufacturing organizations. It is the state of continuous improvement that demands creative thinking and teamwork. This program focuses on the factors that impact on productivity.
- 5. Action-Oriented Planning** - Action-Oriented Planning emphasizes the need for strategic planning and operational planning. It is a process, not a program, which envisions the future and what should be done to get there.

Management Development & Strategic Planning

- 1. Milestones - The Strategic Goals Program** - will develop your vision and help you to create concrete organizational plans and focus. We will analyze your business as it is today, decide what it must look like when you've finally got it just the way you want it, and then determine the gap between where you are now and where you need to be in order to make your dream a reality.
- 2. Results-Centered Leadership** - Results-Centered Leadership is the new leadership style of Mutual Determination, support, accountability and Coaching for Success. It is distinctive in its approach and very different from the old top-down style of command and control. Results-Centered Leadership focuses on getting results by ensuring the needs of the individuals within the organization are met, so that they, in turn, provide superb service to the customers, clients - internal and external - of the organization.